

**WB-46 MULTIPLE COUNTER-PROPOSAL**

1 A Multiple Counter-Proposal is being made by Seller to one or more other prospective buyers. The terms of this  
2 Multiple Counter-Proposal may differ from the terms of multiple counter-proposals being submitted to other prospective  
3 buyers. This Multiple Counter-Proposal is not binding on Seller or Buyer until Seller's binding acceptance per lines 45-47.  
4 Seller or Buyer may withdraw their Multiple Counter-Proposal or accepted Multiple Counter-Proposal, at any time prior to  
5 binding acceptance per lines 45-47.

6 The Offer to Purchase dated \_\_\_\_\_ and signed by Buyer, \_\_\_\_\_, for  
7 purchase of real estate at \_\_\_\_\_  
8 is rejected and the following Multiple Counter-Proposal is made. All terms and conditions remain the same as stated in the  
9 Offer to Purchase except the following: [CAUTION: This Multiple Counter-Proposal does not include the terms or  
10 conditions in any other counter-offer or multiple counter-proposal unless incorporated by reference.]  
11 \_\_\_\_\_  
12 \_\_\_\_\_  
13 \_\_\_\_\_  
14 \_\_\_\_\_  
15 \_\_\_\_\_  
16 \_\_\_\_\_  
17 \_\_\_\_\_  
18 \_\_\_\_\_  
19 \_\_\_\_\_  
20 \_\_\_\_\_

21 Any warranties, covenants and representations made in this Multiple Counter-Proposal survive the closing of this transaction. This  
22 Multiple Counter-Proposal by Seller will expire and be null and void unless a copy of the approved Multiple Counter-Proposal (see  
23 lines 31-33) is delivered to Seller in any manner authorized in the Offer to Purchase on or before \_\_\_\_\_ (Time is of the  
24 Essence). This Multiple Counter-Proposal was drafted on \_\_\_\_\_ by \_\_\_\_\_  
25 \_\_\_\_\_  
Date ▲ Licensee and Firm ▲

26 (x) \_\_\_\_\_  
27 Seller's Signature ▲ Print Name Here ▶ Date ▲

28 (x) \_\_\_\_\_  
29 Seller's Signature ▲ Print Name Here ▶ Date ▲

**APPROVAL BY BUYER**

31 This Multiple Counter-Proposal by Seller is approved by Buyer. Approval of this Multiple Counter-Proposal is not binding on Buyer  
32 or Seller until binding acceptance of this approved Multiple Counter-Proposal by Seller (per lines 45-47) on or before  
33 \_\_\_\_\_ (Time is of the Essence). NOTE: If the above Multiple Counter-Proposal by  
34 Seller is not approved by Buyer in its entirety, do not use this form for a counter-offer by Buyer. Instead, submit a Counter-  
35 Offer (WB-44) or a new offer to purchase.

36 (x) \_\_\_\_\_  
37 Buyer's Signature ▲ Print Name Here ▶ Date ▲

38 (x) \_\_\_\_\_  
39 Buyer's Signature ▲ Print Name Here ▶ Date ▲

40 This Multiple Counter-Proposal is (rejected) (countered) **STRIKE ONE** (Buyer's Initials) \_\_\_\_\_  
41 This Multiple Counter-Proposal was presented to Buyer by \_\_\_\_\_  
42 \_\_\_\_\_ on \_\_\_\_\_, at \_\_\_\_\_  
43 Licensee and Firm ▲ Date ▲ a.m./p.m. ▲

**ACCEPTANCE BY SELLER**

45 By signing below, Seller accepts Buyer's approved Multiple Counter-Proposal. The terms of this Multiple Counter-Proposal shall be  
46 binding on Seller and Buyer if Seller delivers a copy of the accepted Multiple Counter-Proposal to Buyer in any manner authorized  
47 in the Offer to Purchase on or before the deadline stated at line 33. NOTE: Seller should not sign below if there is an existing  
48 accepted offer unless this Multiple Counter-Proposal provides for a secondary offer.

49 (x) \_\_\_\_\_ (x) \_\_\_\_\_  
50 Seller's Signature ▲ Date ▲ Seller's Signature ▲ Date ▲

51 The accepted Multiple Counter-Proposal was presented to Seller by \_\_\_\_\_  
52 \_\_\_\_\_ on \_\_\_\_\_, at \_\_\_\_\_  
53 Licensee and Firm ▲ Date ▲ a.m./p.m. ▲